

THE TOBACCO INDUSTRY'S PRACTICES LEAD TO THE DEATH OF NEARLY 40,000 CALIFORNIANS EVERY YEAR.

- The Tobacco Industry spends \$8.4 billion a year nationwide to promote their deadly products with an estimated nearly \$447 million spent in California annually.²
- Tragically, the Tobacco Industry spending on advertising has more than tripled in three years, from \$197.8 million in 2015 to \$643.6 million in 2018, one of several factors that have contributed to the recent surge in e-cigarette use among youth.³
- In California, the Tobacco Industry intentionally targets and profits from African American, Hispanic/Latino, Asian American, Native Hawaiian, and Pacific Islander, American Indian, LGBTQ+, and rural communities resulting in addiction, disease, and death.⁴
- Communities most impacted by COVID-19 **are also heavily targeted** by the Tobacco Industry with marketing, advertising, discounts, and other tactics designed to make tobacco products more appealing.⁵

- The Tobacco Industry is betting big on e-cigarettes to hook its next generation of customers to nicotine, working hard to mislead people that vaping products, are harmless. The truth is e-cigarettes are NOT safe.⁶
- The Tobacco Industry uses tactics, such as discounts and couponing, to keep tobacco users addicted and encourage new users to start.⁷
- The Tobacco Industry has a long track record of pouring money into political contributions and fake "grassroots" campaigns to keep Californians from achieving healthy, tobacco-free communities.
- To date, the Tobacco Industry has spent more than \$21 million in their effort to overturn California's law prohibiting the sale of flavored tobacco and vaping products.⁸
- Smoking related costs in California are an estimated **\$18.1 billion annually**, with nearly \$3.5 billion in costs associated with the state's Medi-Cal program.⁹

^{1 &}quot;Tobacco is the #1 Preventable Cause of Death." Tobacco Free CA, California Tobacco Control Program, 21 July 2021, Inharcofreeca.com/health/tobacco-is-the-number-one-preventable-cause-of-death/#...text=Tobacco%20products%20continue%20to%20be, Accessed 17 Mar. 2022.

^{2 &}quot;The Toll of Tobacco in California." Comparing for Tobacco-Free Kids, 21 Jan. 2022, www.tobaccofreekids.org/problem/toll-us/california. Accessed 17 Mar. 2022

^{3&}quot;E-Cigarette Report for 2015-2018." Federal Trade Commission, Mar. 2022, www.ftc.gov/reports/e-cigarette-report-2015-2018. Accessed 17 Mar. 2022

^{4 &}quot;A Story of Inequity." Tobacco Free CA, tobaccofreeca.com/story-of-inequity/. Accessed 24 Mar. 2022.

⁵ Centers for Disease Control and Prevention. Impact of Racism on our Nation's Health [online]. 2021 [cited 2021 Nov 12]. available from www.cdc.gov/healthequity/racism-disparities/impact-of-racism.html

^{6 &}quot;E-Cigarettes Are Addicting the next Generation of Teens. Get the Facts Here." Tobacco Free CA, 27 July 2019,

tobaccofreeca.com/e-cigarettes/ecigarettes-tobacco-industry-gateway-to-addiction/?msclkid=d9ee9239aad811eca911002e9ef19acb. Accessed 23 Mar. 2022.

⁷ U.S. Department of Health and Human Services. Preventing Tobacco Use Among Youth and Young Adults: A Report of the SurgeonGeneral. Atlanta, GA: U.S. Department of Health and Human Services, Centers for Disease Control and Prevention, National Center for Chronic Disease Prevention and Health Promotion, Office on Smoking and Health; 2012

⁸ Ca.gov, 2022, <u>cal-access.sos.ca.gov/Campaign/Committees/Detail.aspx?id=1431407&session=2019&view=general</u>. Accessed 28 Mar. 2022.

⁹ CDC. "Health Equity." Centers for Disease Control and Prevention, 25 Jan. 2022, www.cdc.gov/coronavirus/2019-ncov/community/health-equity/race-ethnicity.html#:":text=COVID%2D19%20data%20shows%20that, Accessed 28 Mar. 2022